

Massachusetts Division of Insurance  
Quarterly Report of Membership  
in Health Maintenance Organizations  
as of March 31, 2003 <sup>1</sup>

	2nd Quarter 2002 Members at End of Quarter	3rd Quarter 2002 Members at End of Quarter	4th Quarter 2002 Members at End of Quarter	1st Quarter 2003 Members at End of Quarter	Member Change 4th Qtr. 02 to 1st Qtr. 03	Percent Change 4th Qtr. 02 to 1st Qtr. 03	1st Quarter 2003 Share of Massachusetts HMO Market
<b>Aetna Health Inc.</b> <sup>2</sup>	46,696	33,887	28,175	22,267	(5,908)	-21.0%	1.0%
<b>CIGNA HealthCare of Massachusetts, Inc.</b>	67,617	59,928	58,877	54,482	(4,395)	-7.5%	2.3%
<b>ConnectiCare of Massachusetts, Inc.</b>	4,902	5,960	6,667	6,866	199	3.0%	0.3%
<b>Coordinated Health Partners, Inc.</b> <sup>3</sup>	5,207	5,120	5,172	0	(5,172)	-100.0%	0.0%
<b>Fallon Community Health Plan, Inc.</b>	182,003	182,275	181,364	177,374	(3,990)	-2.2%	7.6%
<b>Harvard Pilgrim Health Care, Inc.</b> <sup>4</sup>	494,295	501,768	503,649	501,075	(2,574)	-0.5%	21.5%
<b>Harvard Pilgrim Health Care of New England, Inc.</b> <sup>4</sup>	5,260	5,139	5,286	5,147	(139)	-2.6%	0.2%
<b>Health New England, Inc.</b>	61,543	63,017	63,836	61,203	(2,633)	-4.1%	2.6%
<b>HMO Blue</b> <sup>5</sup>	828,245	813,346	799,896	761,881	(38,015)	-4.8%	32.7%
<b>Neighborhood Health Plan, Inc.</b>	136,541	142,395	124,562	123,227	(1,335)	-1.1%	5.3%
<b>One Health Plan of Massachusetts, Inc.</b> <sup>6</sup>	2,696	1,897	1,725	692	(1,033)	-59.9%	0.0%
<b>Tufts Associated HMO, Inc.</b> <sup>7</sup>	621,944	634,124	639,124	590,417	(48,707)	-7.6%	25.3%
<b>UnitedHealthcare of New England, Inc.</b> <sup>8</sup>	33,277	33,099	33,310	25,835	(7,475)	-22.4%	1.1%
<b>Totals</b>	<b>2,490,226</b>	<b>2,481,955</b>	<b>2,451,643</b>	<b>2,330,466</b>	<b>(121,177)</b>	<b>-4.9%</b>	<b>100.0%</b>

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Aetna US Healthcare Inc. formally changed its name to Aetna Health Inc. as of July 22, 2002.

<sup>3</sup> Doing business as Blue CHIP/Coordinated Health Partners, Inc. The company has nonrenewed all Massachusetts-based individual and group policies, but continues to have members residing in Massachusetts covered under Rhode Island based groups. The company has signed an agreement with the Division to provide certain Massachusetts mandated benefits to Massachusetts-residing members as a substitute to maintaining an HMO license. The report will cease to reflect company members beginning with the first quarter 2003 report.

<sup>4</sup> Certain membership, formerly under the Pilgrim Health Care, Inc. license, was transferred under the Harvard Pilgrim Health Care, Inc. and Harvard Pilgrim Health Care of New England, Inc. licenses effective January 1, 2002. As of January 1, 2002, the report includes for the first time those Massachusetts residents who may be covered through New Hampshire groups under Harvard Pilgrim Health Care of New England, Inc. There were no members reported under the Harvard Pilgrim Health Care of New England, Inc. license, since prior to this date, all coverage was issued through New Hampshire groups.

<sup>5</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>6</sup> One Health Plan of Massachusetts, Inc. notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

<sup>7</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.

<sup>8</sup> United HealthCare of New England, Inc. formally changed its name to UnitedHealthcare of New England, Inc. as of July 17, 2002.